



**Expert leasing advice  
at your fingertips.**



**Never been a better time to restructure a lease.**

Many owners of stores, cafes and businesses in Australia are not familiar with the ins and outs of negotiating a favourable lease, and end up in sticky situations. The National Retail Association has partnered with Lpc Cresa to help members improve their tenancy arrangements and help businesses thrive. 'My Lpc Advisor' subscriptions provide video tutorials, guides, templates, checklists, webinars, and advice that help you achieve favourable lease outcomes and a better business.

**My Lpc Advisor – Online Subscription Plans**

**Free**

**Get started**

Stay informed about the market and build your lease negotiation skills via access to My Lpc Advisor, FAQ libraries, market reports and webinars, and quarterly training events. Stay informed and improve your lease outcomes.

**NRA Only**

**\$360/yr excl. GST**

Increase your lease negotiation and lease management skills via access to video tutorials, user guides, checklists, and templates which help you achieve better lease outcomes. Minimum subscription - 12 months

**Pro**

**\$720/yr excl. GST**

Increase your lease negotiation and lease management skills via unrestricted access to video tutorials, user guides, checklists, templates, tools and advice which help you achieve better lease outcomes. Minimum subscription - 12 months

## What's included?

Your Plans	Free	NRA Only	Pro
<b>Stay Informed</b>			
Lpc Cresa Portal Access	Y	Y	Y
Monthly Lease Negotiation Insights	Y	Y	Y
Quarterly Market Reports	Y	Y	Y
Quarterly Webinar Market Updates	Y	Y	Y
Commercial Leasing FAQ's & Answers	Y	Y	Y
<b>Lease Negotiation Guidance</b>			
Video Guides to a 'Tenant-Friendly Lease'	Y	Y	Y
Webinar 'Lease Negotiations' Course (3 hrs)	N	Y	Y
Webinar 'Lease Negotiations' Course (5 Hrs)	N	Y	Y
Video Tutorials All Lease Events	N	Y	Y
How To Guides All Lease Events	N	Y	Y
Checklists To Ensure Best Practice	N	Y	Y
Templates To Use In Negotiations	N	Y	Y
<b>Critical Date Management</b>			
Video Tutorial On Critical Date Management	N	Y	Y
How To Guide On Critical Date Management	N	Y	Y
Specialist Lease Abstraction *	N	N	Y
Cloud Based Data Hosting *	N	N	Y
Maintain Copies Of Lease Documentation *	N	N	Y
Monthly Alerts For Critical Dates *	N	N	Y
<b>Rent &amp; Outgoings Validation</b>			
Guides For Validating Landlord Invoices	N	Y	Y
Guides To Help Lessee Respond To Landlord Notices	N	Y	Y
Video Tutorials On Validation & Notices	N	Y	Y
Advice About Queries On Bills And Notices	N	N	Y
Review Annual Increases For Lease Compliance	N	N	Y
Review Annual Outgoings Claims For Lessee	N	N	Y
<b>Advice &amp; Representation</b>			
Discounted Tenant Representation Rates (10%)	N	Y	Y
General Advice Not Requiring Document Review	N	N	Y
Commercial Review Of Heads Of Agreement	N	N	Y
Commercial Review Of Draft Lease*	N	N	Y
Advice In Relation To A Landlord Dispute*	N	N	Y
Advice In Relation To A Leasing Event*	N	N	Y
* ADVICE AND REVIEW CAPPED AT 6 HOURS PER ANNUM   CRITICAL DATE MANAGEMENT SERVICES VALID FOR 1 LEASE			



## Contact us

### Franchisee or owner of a retail business

Visit <https://connect.lpc.com.au/nrasubscription> and get going with a 'My Lpc Advisor' subscription which will ensure you have 'expert leasing advice at your fingertips' as and when needed.

### Manager or owner of a multi-site retail network

Contact **Ken Lam** ([klam@lpc.com.au](mailto:klam@lpc.com.au); +61 411 133 944) or **Adrian Gerber** ([agerber@lpc.com.au](mailto:agerber@lpc.com.au); +61 409 001 004) and they will take the time to understand your requirement and advise how Lpc Cresa helps multi-site retailers optimise their portfolio and improve their business.